

State and Local Taxes: Complexity and Gray Areas Can Cause Costly Headaches

Companies can proactively impact state taxes that directly affect their bottom line.

Companies who do business in multiple states face newly evolving challenges that consume time and money. Differences in state regulations and gray areas in interpreting the law add complexity and can trap the unwary. For businesses to remain competitive, they must be aware of and navigate state rules to avoid tax exposure, minimize tax burdens, and remain in compliance with multiple taxing authorities.

Businesses have a multitude of valuable state tax credits and incentives available for innovation and expansion. Barnes Dennig works to provide answers so you *“do not leave dollars on the table”*.

Our tax professionals have a deep understanding of multi-state income and sales tax regulations, tax minimization planning, and credits and incentives. We work closely with you to provide information needed to make decisions, so your team can *“know what they don’t know”*.

Barnes Dennig State and Local Tax (SALT) Services

- Sales and use tax advisory
- Nexus advisory – income and sales tax:
In what states is my business subject to tax?
- Audit defense and overpaid tax recovery
- Internal sales and use tax review / best practices advisory
- State credits and incentives consulting
- Multi-state taxation and tax minimization planning
- Apportionment review and analysis
- Mergers and acquisitions consulting
- Tax department outsourcing

Client Success Stories

- Assisted businesses across many industries, including Aerospace, Automotive, Electrical, Metal Casting and Plating, Medical Tooling and Information Technology obtain state credits translating into hundreds of thousands of dollars in state cash refunds, reduced state taxes, and tax credits.
- Helped businesses in recovering millions of dollars in overpaid sales tax.
- Provided successful sales tax audit defense reducing assessments by millions of dollars.
- Assisted businesses with sales tax exposure problems that were thwarting merger transactions.
- Additional tax consulting services include Historic Preservation Tax Credits, Invest Ohio incentives, Job Creation Tax Credits, Tourism Expansion Credits, and other state business expansion incentives.

Contact Cheryl Ganim with your questions at (513) 241-8313 or cganim@barnesdennig.com