

SOC Reports for Data Centers | Video Transcript

Robert Ramsay:

Welcome and thanks for joining us for another discussion on SOC reporting with Barnes-Dennig. I'm Robert Ramsay today with Bryan Gayhart, and we're going to talk about working with data centers. Data centers are a unique industry and they need SOC reports and they're fun to work with. Bryan, what are your favorite parts of working with data centers?

Bryan Gayhart:

Yeah, I would agree. I think if you look at AI and you look at everything moving to the cloud today, you're going to find more data centers popping up, and almost every data center that I've encountered seems to have a SOC report, and more and more of my clients that are going to cloud environments now are obtaining SOC reports from their cloud hosting providers. And so I think we'll continue to see a lot of growth in this area and a lot of opportunity. Would you agree?

Robert Ramsay:

I do. They're fun to tour too. I love touring, seeing the giant generators, seeing the work the engineers are putting into N plus five degrees of availability.

Bryan Gayhart:

I would agree. I think every data center I've ever worked with or encountered, they're very proud of what they've built and they want to show it off to you, which almost makes doing a SOC report for a data center more enjoyable, potentially more fun. You get to do the tour and then they take great pride in what they've built and so they want that reflected in the report.

Robert Ramsay:

Data centers are interesting. Bryan, talk about the ways we use SOC reports to help our clients put their best foot forward.

Bryan Gayhart:

So oftentimes it comes in two different, I think, options there, right? So you have end users of the report, so when it comes to vendor management, they need to obtain that SOC report and they need comfort around the physical security controls, environmental security controls that are in place at the data center. And then on the flip sides of the data centers themselves, they need to produce the report because all of their customers are going to be asking for it as part of their vendor management program. That's the way I see it always shaking out at least.

Robert Ramsay:

That's a great perspective. I like that our team doesn't just approach these as cookie cutter projects, but customizes the work, takes what the clients are most proud of, and makes sure that the report reflects that for their customers.

Bryan Gayhart:

Do you see any nuances in doing data centers that's different than from a software company or any other sort of SOC report that we're doing?

Robert Ramsay:

Absolutely. For any of our clients, whatever their competitive advantage is, we want to make sure the report reflects that. So each of our data centers, clients, have a different perspective, a different customer base, and we make sure that their reports reflect that to help them put their best foot forward and win in the marketplace.

Bryan Gayhart:

Yeah, I think that's a great point. And I think what's nice for data centers compared to other industries is all these reports are out there in the marketplace, so you pretty much know what your peers are doing. So you can see what controls they have in place, how their report is built, and it gives you sort of that blueprint for doing your first SOC report if you're a new data center and you haven't been through the process before.

Robert Ramsay:

It's fun for us. Our team enjoys helping our clients win and gain new customers. That's part of the excitement of doing these.

Bryan Gayhart:

Yeah, I would agree.

Robert Ramsay:

Thanks for your time today. That was Barnes-Dennig SOC Reporting with data centers.