



Non-Profits Win with Barnes Dennig

Jay Rammes – Barnes Dennig Managing Director

Not for profit is just a huge part of our organization, so we've always had a very large commitment in the Cincinnati and our other markets to the not-for-profit community, both from a give back, but also from a client base where we just serve a significant amount of not for profits.

Strategically, that's always been part of our organization. It can be a challenging niche to serve. Obviously, not for profits' mission and they want to commit as much as they can to their mission, and so they need to be very strategic on who they partner with for their audits and their tax to make sure their dollars are being spent the most efficient, effective way.

And because we've got such a large organization committed to that, we're very efficient in that space. We've got a committed people that really deal only with not for profits and can get in, help them employ best practices, but be very efficient on the compliance services as well, which I think in turn saves them money, which then they can, again, commit more resources to their mission.